Wait! Before you go, just a few more questions: Pilot test of a piggyback survey

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2018 Business Data Collection Methods Workshop



Piggyback Surveys

- Leverage existing data collection structure to conduct a second survey
- Can be immediate or follow up
- Can screen on responses to original survey or not
- Shown to be effective in low cost data collection and to reach small target populations



Annual Refiling Survey (ARS)

SHORT: 2 to 3 simple questions

HUGE: 1.2 million establishments per year

FAST: Over 200,000 responses in first 3 weeks



Annual Refiling Survey (ARS) - Details

- ARS EXCLUDES:
 - Establishments with < 3 employees
 - Establishments in low change industries (e.g., cemeteries) are surveyed less frequently
- ARS has TWO web collection systems:
 - Multi-establishment firms or Single-establishment firms
 - System for single-establishment firms is simpler so it was used for this pilot



BLS Piggyback Survey

- Can BLS set up an infrastructure to host Quick Business Surveys (QBS) following the ARS?
- The first pilot test was conducted in 2018 by hosting the Business Research Survey.
- Asked respondents questions about the types of information that they could provide about their business.



Pilot Test Goals

- How many ARS respondents will click through to the QBS?
- How many ARS respondents will complete the QBS?
- Who is the ARS respondent?
- What can the ARS respondent answer questions about?



Pilot Test Goals

- How mai
- How mai
- Who is t
- What call

AND....

Can we use modified sampling techniques to get similar results faster?

Can we supplement the ARS sample to get more complete coverage (e.g., small businesses, multi-units)?

BS?



Questions for the Business Research Survey

- 1. What company do you work for?
- 2. In what department do you work?

Can you answer questions about? (Yes or No)

- 3. How job openings are advertised?
- 4. How many job openings you are trying to fill?
- 5. Total revenue from sales or receipts?
- 6. Top three revenue producing products?
- 7. Number of 1099-MISC filed in the last year?
- 8. Permanent layoffs in the last three months?

Average: 2.4 min

Median: 1.9 min



Tested Two Different Sampling Methods

Proportional Random Sample

- 1. Establish sampling criteria
- 2. Pull sample
- 3. Solicit respondents
- 4. Wait for response
- 5. Non-response follow up
- 6. Wait for response
- 7. Non-response follow up
- 8. Etc.

Open-to-All Collection

- Show QBS invitation screen to all ARS respondents
- 2. Monitor collection
- 3. Close collection once target is met



Open-to-All Collection Results

- Goal: Collect 7,000 Responses
 - No stratification by industry or size class in initial test
 - This can be added and tested at a later date
- Goal was met in 3 days of collection
- 69% Click through rate
 - 9,494 ARS responses → 6,549 QBS Responses



Open-to-All Collection Coverage

Quota	Size						ĺ				
NAICS Sector	1	2	3	4	5	6	7	8	9	Total	
11	23	46	19	10	1	1	1			101	
21	10	5	4	5	1	1	1	1		28	
22	4	2	2	3						11	
23	197	205	123	65	23	8	1	1		623	
31	25	19	14	16	5	5		2		86	
32	17	24	20	14	12	10	6	1		104	
33	48	38	46	35	20	15	6	5	1	214	
42	146	128	101	54	18	10	3			460	
44	119	159	110	52	22	15				477	
45	67	57	18	9	4					155	
48	57	34	32	19	5	1				148	
49	8	12	10	7	1					38	
51	58	30	19	12	5					124	
52	83	66	44	19	11	3		1		227	
53	90	70	38	15	3	6	1			223	
54	351	205	105	83	38	14	1		1	798	
55	15	7	11	5		2	1			41	
56	135	113	73	50	19	13	5	2		410	
61	29	30	21	12	8	7	3			110	
62	161	184	130	78	33	33	6	5	2	632	
71	45	37	20	24	15	3	1			145	
72	127	165	210	169	45	10	3			729	
81	153	121	63	40	7	4				388	
92	2									2	
99	258	13	3	1						275	
Total	2228	1770	1236	797	296	161	39	18	4	6549	

Random Sample Results

- 2,782 ARS respondents selected for QBS (ARS Prompted)
 - ▶ 750 emailed invitation → 44% response rate
 - ▶ 2,032 mailed invitation → 42% response rate
 - ► Total 43% response rate

- 7,062 non-ARS respondents selected (QBS-only)
 - ▶ Only used mailed letters (email is only available for ARS)
 - ► Total 19% response rate



Proportional Random Sample Results

	Sample Size	Click Through Rate	Response Rate					
Total								
ARS-prompted	2,782	46.0%	42.7%					
QBS-only	6,538	6,538 20.3% 19.						
Conditional on completing ARS								
ARS-prompted	1,662	76.7%	71.2%					
QBS-only	1,526	87.0%	82.2%					

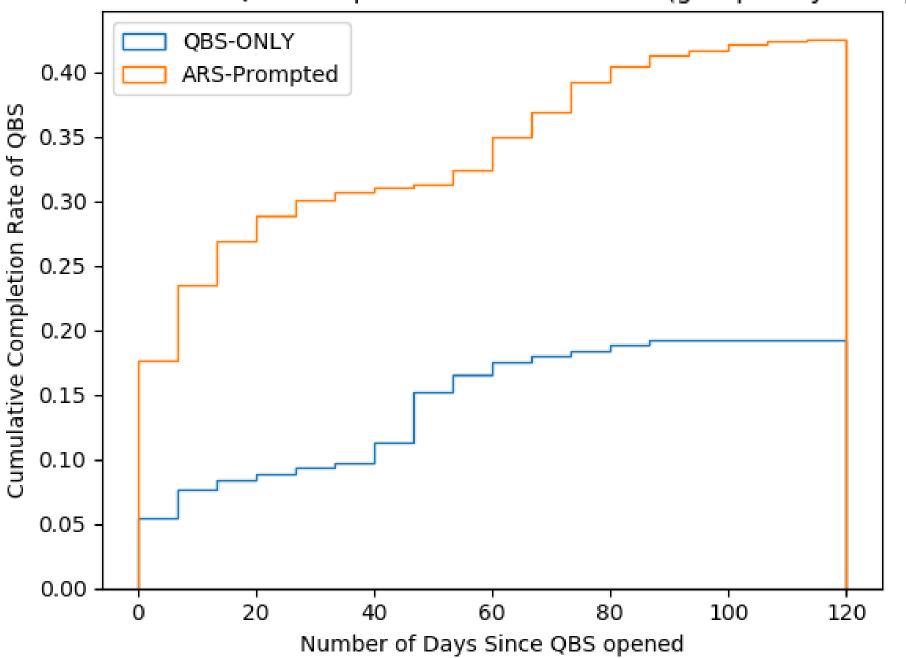
Random Sample Results First 7 days

	Sample Size	Click Through Rate	Complete RR		
ARS-prompted	2,782	19.1%	17.8%		
QBS-only	6,538	6.4%	6.0%		

ARS 7-day response rate by mail is 10.7%



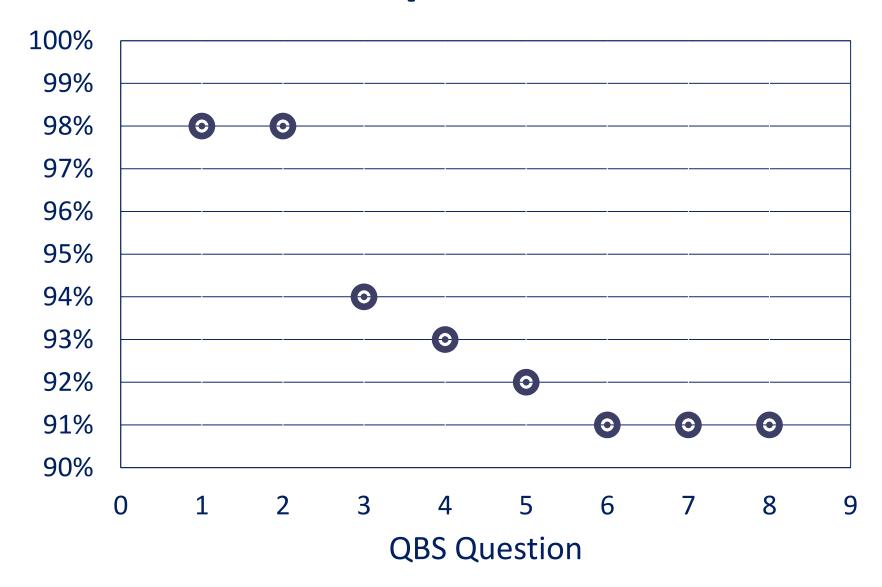




Random Sampling Coverage

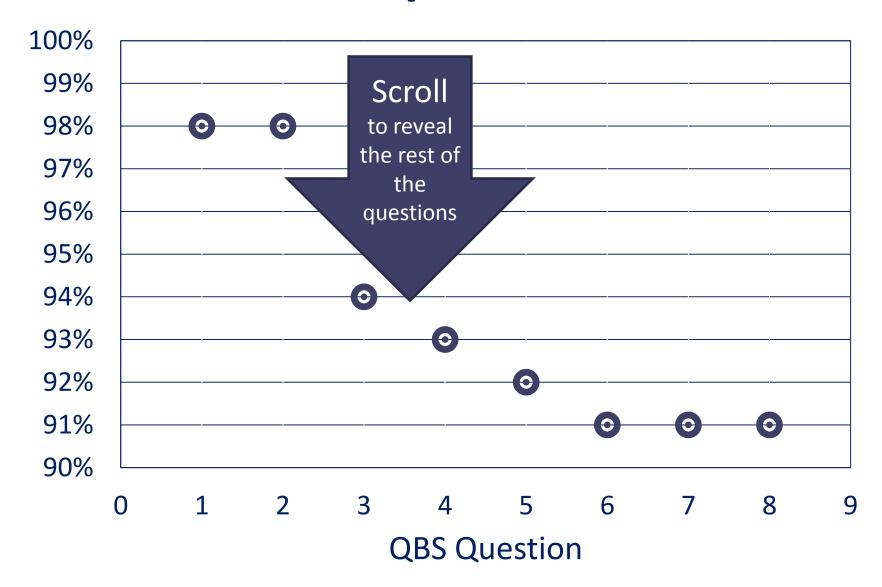
Random	Size									
NAICS	1	2	3	4	5	6	7	8	9	Total
11	10	5	6	2	5	3	5			36
21	7	1	5	3	6	2	5	3	1	33
22	4	4	4	1	7	2	1	2		25
23	80	47	37	20	7	4	2	4	1	202
31	5	5	7	5	6	2	3	4	2	39
32	9	4	8	5	2	4	2	2	1	37
33	17	11	14	13	6	4	3	3	1	72
42	115	33	27	17	3	5	1	2	3	206
44	45	54	32	16	4	3	4	1	1	160
45	27	12	8	3	2		3	3	3	61
48	23	10	9	10	3	2	4	1	4	66
49	2	5	2	3	2	3	1		1	19
51	26	11	6	4	1	2	4		2	56
52	59	34	16	10	5	4	4	2	2	136
53	55	18	7	8	5	3	3	3		102
54	197	63	38	19	8	5	1	5	3	339
55	10	6	7	3	3	4	2	2		37
56	65	24	16	13	7	5	2	2	1	135
61	9	9	7	4	2	5	4	6	4	50
62	85	50	42	33	11	15	3	3	2	244
71	22	10	7	5	3	3	3	5	3	61
72	36	45	56	52	15	5	2	1	2	214
81	47	31	21	10	4	3	4	2	1	123
Total	955	492	382	259	117	88	66	56	38	2453

Item Completion Rates



Of the Rs who started the QBS, 87% completed all 8 questions

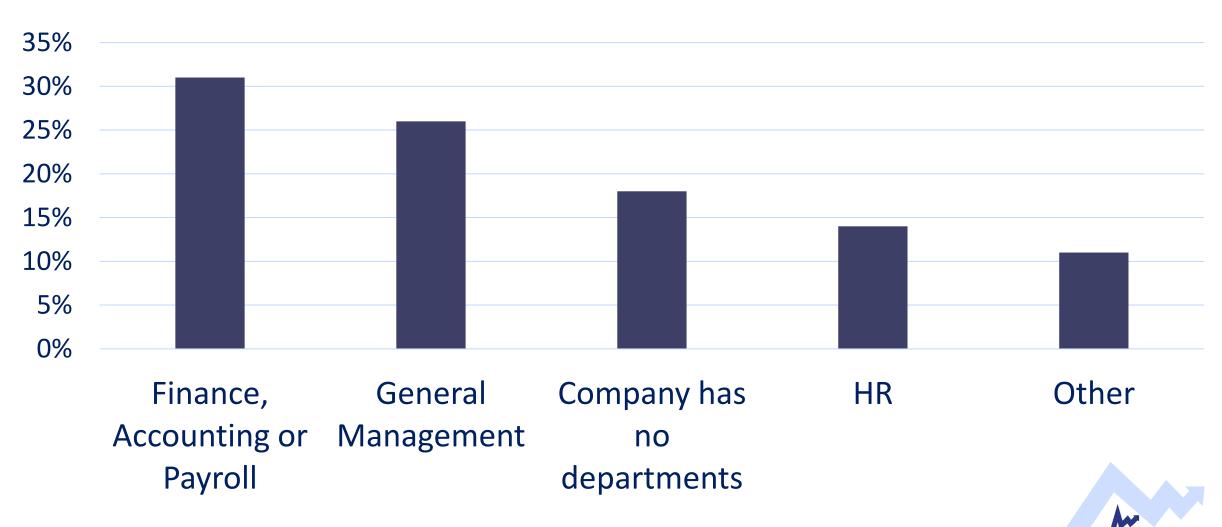
Item Completion Rates



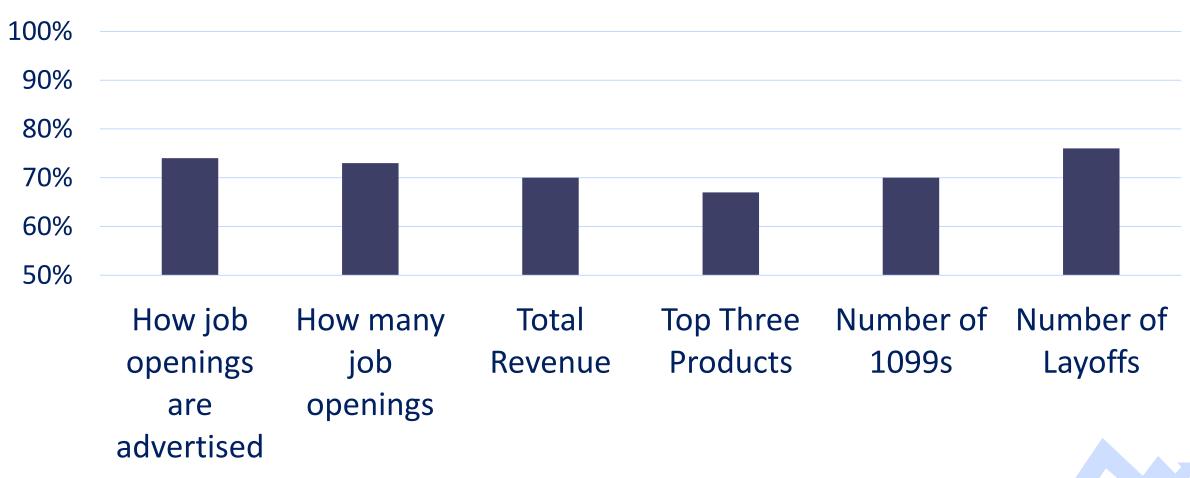
Of the Rs who started the QBS, 87% completed all 8 questions

87% of Rs work in the company sampled

Rest worked in a firm doing accounting, payroll or law for that firm



% of Respondents Who Can Report





Pilot Test Findings

- Can we use open-to-all collection to get similar results faster: Yes, but...
- Can we supplement the ARS sample to get more complete coverage: Kind of...
- Click through rates: 46% of ARS respondents (20% of QBS only)
- Completion rates: 43% of ARS respondents (19% of QBS only)
- Who the ARS respondent is
- What the ARS respondent can answer questions about



Limitations → **Next Steps**

- Collection-for-all method did not include any stratification for industry or size class.
 - ► Try again with industry and size quotas
 - ► Add randomness to system open times in ARS cycles (early respondents are probably different than late responders)
- QBS-only had a low response rate; need to understand why that is and improve
- 2 minute survey seemed to work, little drop off. Is that enough to collect useful information? Would item response drop if more questions were added?

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