



Business and Consumer Surveys

# November 2016

The consumer confidence indicator increases and the economic climate indicator decreases

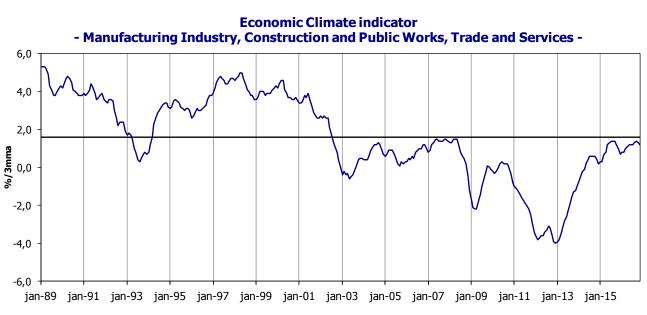
The Consumer confidence indicator increased between September and November, after decreasing in the three previous months.

The economic climate indicator diminished in the last two months, after increasing in August and September. In the reference month, the confidence indicator decreased in Construction and Public Works, Trade and in Services, while it increased in Manufacturing Industry.

The increase of the Consumer<sup>1</sup> confidence indicator in November was driven by the positive contribution of the perspectives on the unemployment, on the evolution of the country's economic situation and, less significantly, on the household's financial situation.

In Manufacturing Industry, the confidence indicator increased in October and November, after stabilizing in the previous month, led by a positive contribution of all components, namely, production perspectives, opinions on the stocks of finished products' evolution and opinions on global demand, more intense on the first case. In Construction and Public Works, the confidence indicator decreased in November, interrupting the positive path observed since July, due to the negative evolution of both components, opinions on the order books' and employment perspectives. The confidence indicator for Trade diminished in the last two months, after increasing since April, reflecting, in November, the negative contribution of the opinions on the volume of stocks and on the sales evolution. The Services' confidence indicator also diminished in October and November, after increasing in the two previous months, driven by the negative evolution of all components, opinions and perspectives on the demand evolution and opinions on the business activity.

# Graphic 1



<sup>&</sup>lt;sup>1</sup> Unless stated otherwise, the analysis in this press release refers to three-month moving averages for the monthly series and to two-quarter moving averages for the quarterly ones.

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#### Confidence indicators and their underlying series and economic climate indicator (3mma)

Period         Value         Date         Calue         Table         Value         Date         Value         Date         Calue         Table         Value         Date         Date <thdate< th=""> <thdate< th=""> <thdate< th=""></thdate<></thdate<></thdate<>			Linit	First	Averace*	Minimum		Maximum		2015							2016						
2       Francial stuation of the households over the next 12 months (b)       balance       Sep-97       -8.8       3.45       Dec.12       7.6       Ju/99       -3.3       -2.9       -1.2       -0.7       -0.8       -1.5       -0.9       -1.4       -1.1       1.4       -0.6       -0.5         3       General economic stuation in the country over the next 12 months (b)       balance       Sep-97       -3.2       -63.7       Dec.12       7.5       Oct-97       -3.8       -3.4       -4.1       -3.9       -3.4       -8.0       -8.5       -7.5       -6.6       6.8       8.5       -7.5       -5.6       -6.3         5       Savings over the next 12 months (b)       balance/sa       Jan-87       -1.48       -64       Heb-90       1.4       -1.6       -1.6       -1.7       -7.5       -7.1       -1.1       -1.1       -1.1       -1.1       -1.1       -0.4       -0.6       -1.7       -1.6       -1.1       -1.6       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.1       -1.2       -1.2       -1.6       -1.0       -1.6       -1.2       -1.6       -1.2       -1.6       -1.5			Unit	Period	Average*	Value	Date	Value	Date	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	
2       Francki stuation of the households over the next 12 months (b)       balance       Sep-97       -88       3.45       Dec.12       7.5       0.1997       -3.8       -7.4       5.8       -4.0       -4.2       -5.5       -4.2       -6.6       -5.7       -7.0       -6.0         3       General economic stuation in the country over the next 12 months (b)       balance       Sep-97       -28.3       -63.7       Dec.12       7.5       Oct-97       -58       -7.4       -5.8       -4.0       -4.2       -4.6       -6.5       -7.3       -7.0       -6.0         5       Savings over the next 12 months (b)       balance/sa       Sep-97       -26.9       -4.2       May-16       -1.4       -1.8       -2.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -4.4       -4.8       -4.4       -4.6       -4.6       -4.7       -1.8       -1.1       -1.1       -1.1       -1.1       -1.4       -4.6       -3.8       -3.4       -3.1       -3.4       -3.1       -3.4       -3.1       -3.4       -3.4       -3.1       -3.4       -3.1       -3.4       -3.1       -3.4       -3.1       -3.4 <th></th>																							
3       General economic struttorin the courtry over the next 12 months (b)       balance       Sep.97       32.3       63.7       Dec.12       7.5       Oct.97       5.8       -7.4       5.8       -4.0       -4.2       -5.9       -4.2       -4.6       6.5       -7.3       -7.0       -6.0         4       Unemployment over the next 12 months (b)       balance       Sep.97       -2.6       -4.2       May-13       -0.4       -0.47       -3.8       -3.4       -3.4       -3.4       -3.6       -3.5       -3.6       -3.5       -3.4       -3.4       -3.4       -3.4       -3.4       -3.4       -3.6       -3.5       -3.4       -3.4       -3.4       -3.6       -3.5       -3.4       -3.4       -3.6       -3.4       -3.6       -3.4       -3.4       -3.4       -3.4       -3.6       -3.4	1 Cor	nsumers - confidence indicator (2+3-4+5)/4 (b)	balance	Sep-97	-24.4	-53.3	Dec-12	-1.4	Oct-97	-13.7	-14.1	-12.6	-11.3	-11.3	-12.4	-11.9	-12.6	-13.0	-13.3	-12.4	-11.6	-10.5	
4       Unemployment over the next 12 months (b)       balance       Sep-97       39.7       3.4       Nov-16       7.7       Mar-09       101.       10.9       9.3       6.5       5.7       5.7       5.6       8.0       8.5       8.9       7.5       6.3         5       Savings over the next 12 months (b)       balance/sa       Jan-87       -2.0       -3.0       4.22       May13       0.4       Oct 97       -3.6       3.6.4       -3.6.4       -3.6.5       -3.6.7       3.6.5       -3.6.7       3.6.5       -3.6.7       3.6.5       -3.6       3.6.5       -3.6       -3.6.7       -3.6       -3.6.7       -3.6	2	Financial situation of the households over the next 12 months (b)	balance	Sep-97	-8.8	-34.5	Dec-12	7.6	Jul-99	-3.3	-2.9	-1.2	-0.7	-0.8	-1.5	-0.9	-1.4	-1.1	-1.4	-0.6	-0.5	-0.4	
5       Savings over the next 12 months (b)       balance fs       Jane 2       Jane 2 <thjane 2<="" th="">       Jane 2&lt;</thjane>	3	General economic situation in the country over the next 12 months (b)	balance	Sep-97	-22.3	-63.7	Dec-12	7.5	Oct-97	-5.8	-7.4	-5.8	-4.0	-4.2	-5.9	-4.2	-4.6	-6.5	-7.3	-7.0	-6.0	-4.4	
6         Manufacturing industry - confidence indicator (7+8-9)/3 (a)         balance/sa         Jan-87         -2.9         -30.4         Feb-09         18.0         May-87         -1.4         -1.8         -1.1         -1.8         -1.1         -1.8         -1.1         -1.8         -1.1	4	Unemployment over the next 12 months (b)	balance	Sep-97	39.7	3.4	Nov-16	79.7	Mar-09	10.1	10.9	9.3	6.5	5.7	5.7	6.6	8.0	8.5	8.9	7.5	6.3	3.4	
7       Demand/order books (a)       balance       Jan-87       -14.8       -64.4       Apr-09       14.6       Jun-87       -9.2       -10.3       -9.4       -9.4       -9.8       -10.8       -10.0       -8.5       -7.1       -7.2       -7.0       -7.1         8       Production over the next 3 months (a)       balance/sa       Jan-87       3.3       -24.4       Feb/0       32.9       Mar 87       9.4       9.4       9.4       -9.4       -9.8       -10.8       -7.0       -7.1       -7.0 <td>5</td> <td>Savings over the next 12 months (b)</td> <td>balance</td> <td>Sep-97</td> <td>-26.9</td> <td>-42.2</td> <td>May-13</td> <td>0.4</td> <td>Oct-97</td> <td>-35.8</td> <td>-35.4</td> <td>-34.1</td> <td>-33.9</td> <td>-34.4</td> <td>-36.4</td> <td>-35.8</td> <td>-36.5</td> <td>-35.7</td> <td>-35.5</td> <td>-34.5</td> <td>-33.6</td> <td>-33.6</td>	5	Savings over the next 12 months (b)	balance	Sep-97	-26.9	-42.2	May-13	0.4	Oct-97	-35.8	-35.4	-34.1	-33.9	-34.4	-36.4	-35.8	-36.5	-35.7	-35.5	-34.5	-33.6	-33.6	
8       Production over the next 3 months (a)       balance/sa       Jan-87       3.4       -24.4       Feb-09       32.9       Mar-87       9.4       9.6       1.0       1.1.1       9.6       7.5       7.1       6.6       7.9       7.6       8.9         9       Stocks of finished goods (a)       balance       An-87       3.4       -9.1       Sep-87       21.6       Jul-93       4.5       4.6       4.2       3.1       3.4       4.0       3.8       3.1         10       Current cord rebooks (a)       balance       Apr-97       -47.5       -67.6       Nov-12       25.9       Aug-97       -47.8       47.7       47.7       47.1       46.5       47.0       47.2       45.5       42.4       40.3       39.4         11       Current order books (a)       balance/sa       Jan-89       -21.1       22.3       Jan-29       2.4       -23.3       Jan-20       -26.5       -20.7       -28.5       -28.6       -	6 Ma	nufacturing industry - confidence indicator (7+8-9)/3 (a)	balance/sa	Jan-87	-2.9	-30.4	Feb-09	18.0	May-87	-1.4	-1.8	-1.2	-0.9	-1.1	-1.8	-2.1	-1.5	-1.3	-1.1	-1.1	-0.4	0.4	
9       Stocks of finished goods (a)       balance       Jan-87       3.4       -9.1       Sep-87       21.6       Jul+3       4.5       4.7       4.9       4.6       4.2       3.7       3.1       3.4       4.0       3.8       3.1         10       Construction and public works - confidence indicator (11+12)2 (a)       balance       Apr-97       -27.5       -68.1       Nov-12       15.9       Nov-97       -47.8       -47.7       -47.1       -47.1       -45.5       -37.6       -37.6       -37.8       -37.6       -37.8       -37.6       -37.6       -37.6       -37.6       -37.6       -37.6       -37.6       -37.6       -37.6       -37.6       -37.7       -47.7       -47.1       -45.5       -47.0       -47.2       -45.5       -47.0       -47.2       -45.5       -47.0       -47.2       -45.5       -47.0       -47.2       -45.5       -47.0       -47.2       -47.5       -47.7<	7	Demand/order books (a)	balance	Jan-87	-14.8	-64.4	Apr-09	14.6	Jun-87	-9.2	-10.3	-9.4	-9.4	-9.8	-10.8	-10.0	-8.5	-7.1	-7.2	-7.0	-7.1	-6.4	
10       Construction and public works - confidence indicator (11+12)/2 (a)       balance       Apr-97       -27.5       -68.1       Nov-12       18.9       Sep-97       -35.9       -36.4       -34.8       -34.1       -32.8       -33.1       -32.6       -32.7       -32.1       -31.0       -29.6       -29.2         11       Current order books (a)       balance       Apr-97       -40.7       -79.8       Bec-12       15.9       Nov-97       -47.7       47.7       47.7       47.7       47.1       44.5       47.0       47.3       39.4         13       Trade - confidence indicator (16+19-22)/3 (a)*****       balance/sa       Jan-89       -2.1       -2.23       Jan-12       11.0       Jun-98       0.5       0.4       -0.2       -0.5       0.7       1.8       3.4       5.0       6.6       5.7         14       -Wholesale (a)*****       balance/sa       Jan-89       -7.0       -45.4       Jan-12       16.3       Sep-16       3.9       3.7       2.2       2.1       2.0       4.5       5.2       7.3       10.7       14.8       16.2       15.8         15       -Retait trade (a)       balance/sa       Jan-89       -5.8       41.2       Jan-12       16.3 <td< td=""><td>8</td><td>Production over the next 3 months (a)</td><td>balance/sa</td><td>Jan-87</td><td>9.3</td><td>-24.4</td><td>Feb-09</td><td>32.9</td><td>Mar-87</td><td>9.4</td><td>9.6</td><td>10.7</td><td>11.2</td><td>11.1</td><td>9.6</td><td>7.5</td><td>7.1</td><td>6.6</td><td>7.9</td><td>7.6</td><td>8.9</td><td>9.9</td></td<>	8	Production over the next 3 months (a)	balance/sa	Jan-87	9.3	-24.4	Feb-09	32.9	Mar-87	9.4	9.6	10.7	11.2	11.1	9.6	7.5	7.1	6.6	7.9	7.6	8.9	9.9	
11       Current order books (a)       balance       Apr-97       -40.7       -79.8       Dec-12       15.9       Nov-97       47.8       47.7       47.7       47.1       46.5       47.0       47.2       45.5       42.4       40.3       -39.4         12       Employment over the next 3 months (a)       balance/sa       Jan-89       -21.1       25.9       Aug-97       -24.0       -25.3       -20.5       -18.6       -19.6       -18.2       -18.3       -18.6       -19.6       -18.2       -18.3       -18.6       -19.6       -18.2       -18.3       -18.6       -19.6       -18.6       -19.6       -18.2       -18.3       -18.6       -19.6       -18.2       -18.3       -18.6       -19.6       -18.2       -18.3       -18.6       -19.6       -18.7       -19.7       -18.7       -18.6       -19.6       -18.7       -18.7       -18.6       -19.6       -18.7       -18.6       -18.6       -18.6       -18.6       -18.6       -18.6       -18.7       -18.6       -18.6       -18.6       -18.7       -18.7       -18.6       -18.7       -18.7       -18.7       -18.6       -18.7       -18.7       -18.6       -18.7       -18.6       -18.7       -18.6       -18.7 <td< td=""><td>9</td><td>Stocks of finished goods (a)</td><td>balance</td><td>Jan-87</td><td>3.4</td><td>-9.1</td><td>Sep-87</td><td>21.6</td><td>Jul-93</td><td>4.5</td><td>4.7</td><td></td><td></td><td>-</td><td>4.2</td><td>3.7</td><td>3.1</td><td>3.4</td><td>4.0</td><td>3.8</td><td>3.1</td><td>2.3</td></td<>	9	Stocks of finished goods (a)	balance	Jan-87	3.4	-9.1	Sep-87	21.6	Jul-93	4.5	4.7			-	4.2	3.7	3.1	3.4	4.0	3.8	3.1	2.3	
12       Employment over the next 3 months (a)       balance       Apr-97       -14.3       -56.7       Nor-12       25.9       Aug-97       -24.0       -25.3       -20.0       -20.5       -18.6 <th>10 Cor</th> <th>nstruction and public works - confidence indicator (11+12)/2 (a)</th> <th>balance</th> <th>Apr-97</th> <th>-27.5</th> <th>-68.1</th> <th>Nov-12</th> <th>18.9</th> <th>Sep-97</th> <th>-35.9</th> <th>-36.4</th> <th>-34.8</th> <th>-34.1</th> <th>-32.8</th> <th>-33.1</th> <th>-32.6</th> <th>-32.7</th> <th>-32.1</th> <th>-31.0</th> <th>-29.6</th> <th>-29.2</th> <th>-29.7</th>	10 Cor	nstruction and public works - confidence indicator (11+12)/2 (a)	balance	Apr-97	-27.5	-68.1	Nov-12	18.9	Sep-97	-35.9	-36.4	-34.8	-34.1	-32.8	-33.1	-32.6	-32.7	-32.1	-31.0	-29.6	-29.2	-29.7	
13 Trade - confidence indicator (16+19-22)/3 (a)*****       balance/sa       Jan-89       -2.1       -2.2.3       Jan-12       11.0       Jun-98       0.5       0.4       -0.3       -0.2       -0.5       0.7       1.8       3.4       5.0       6.4       6.9       6.8         14       -Wholesale (a)*****       balance/sa       Jan-89       -0.4       -19.2       Jan-12       12.6       Jun-98       -0.4       -0.5       -0.8       0.4       -0.8       0.4       -0.8       0.4       -0.8       0.4       -0.8       0.4       -0.8       0.4       -0.8       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.4       -0.5       0.5       1.4       3.0       4.6       5.9       6.6       5.7         15       -etal trade (a)       balance/sa       Jan-89       -7.0       -45.4       Jan-12       16.7       Apr-99       1.6       2.1       2.0       2.3       1.7       3.3       2.9       4.6       8.3       12.7       14.6       12.9         18       -Retal trade (a)       balance/sa       Jan-89	11	Current order books (a)	balance	Apr-97	-40.7	-79.8	Dec-12	15.9	Nov-97	-47.8	-47.5	-47.7	-47.7	-47.1	-46.5	-47.0	-47.2	-45.5	-42.4	-40.3	-39.4	-39.5	
14       -Wholesale (a)*****       balance/sa       Jan-89       -0.4       -19.2       Jan-12       12.6       Jun-98       -0.4       -0.5       -0.8       -0.4       -0.8       0.5       1.4       3.0       4.6       5.9       6.6       5.7         15       -Retail trade (a)       balance/sa       Jan-89       -3.7       -27.7       Apr-09       10.9       Aug-98       1.3       1.8       1.4       1.0       0.5       1.0       1.4       2.1       2.9       4.1       4.2       4.8         16       Sales over the past 3 months (a)       balance/sa       Jan-89       -5.8       -41.2       Jan-12       16.3       Sep-16       3.9       3.7       2.2       2.1       2.0       4.5       5.2       7.3       10.7       14.8       16.3       15.8         17       -Wholesale (a)*****       balance/sa       Jan-89       -5.8       -41.2       Jan-12       16.7       Apr-89       1.6       2.1       2.0       2.5       2.6       2.2       2.9       5.1       7.6       10.2       10.7       10.7       10.7       10.7       10.7       10.7       10.7       10.7       10.7       10.9       30.9       10.6 <td< td=""><td>12</td><td>Employment over the next 3 months (a)</td><td>balance</td><td>Apr-97</td><td>-14.3</td><td>-56.7</td><td>Nov-12</td><td>25.9</td><td>Aug-97</td><td>-24.0</td><td>-25.3</td><td>-22.0</td><td>-20.5</td><td>-18.6</td><td>-19.6</td><td>-18.2</td><td>-18.3</td><td>-18.6</td><td>-19.6</td><td>-18.9</td><td>-18.9</td><td>-19.9</td></td<>	12	Employment over the next 3 months (a)	balance	Apr-97	-14.3	-56.7	Nov-12	25.9	Aug-97	-24.0	-25.3	-22.0	-20.5	-18.6	-19.6	-18.2	-18.3	-18.6	-19.6	-18.9	-18.9	-19.9	
15       -Retail trade (a)       balance/sa       Jan-89       -3.7       -27.7       Apr-09       10.9       Aug-98       1.3       1.8       1.4       1.1       0.5       1.0       1.4       2.1       2.9       4.1       4.2       4.8         16       Sales over the past 3 months (a)       balance/sa       Jan-89       -7.0       -45.4       Jan-12       16.3       Sep-16       3.9       3.7       2.2       2.1       2.0       4.5       5.2       7.3       10.7       14.8       16.3       15.8         17       -Wholesale (a)*****       balance/sa       Jan-89       -5.8       -41.2       Jan-12       16.7       Apr-89       1.6       2.1       2.0       4.5       5.2       7.3       10.7       14.8       16.3       15.8         18       -Retail trade (a)       balance/sa       Jan-89       -5.8       -41.2       Jan-12       17.4       Apr-99       5.9       5.8       4.4       4.3       4.9       6.9       6.4       6.3       7.6       10.2       10.7       10.7         19       Business situation over the next 3 months*** (a)       balance/sa       Jan-89       9.1       -3.25       Apr-12       38.9       0.2.6 <td>13 Tra</td> <td>de - confidence indicator (16+19-22)/3 (a)*****</td> <td>balance/sa</td> <td>Jan-89</td> <td>-2.1</td> <td>-22.3</td> <td>Jan-12</td> <td>11.0</td> <td>Jun-98</td> <td>0.5</td> <td>0.4</td> <td>-0.3</td> <td>-0.2</td> <td>-0.5</td> <td>0.7</td> <td>1.8</td> <td>3.4</td> <td>5.0</td> <td>6.4</td> <td>6.9</td> <td>6.8</td> <td>6.4</td>	13 Tra	de - confidence indicator (16+19-22)/3 (a)*****	balance/sa	Jan-89	-2.1	-22.3	Jan-12	11.0	Jun-98	0.5	0.4	-0.3	-0.2	-0.5	0.7	1.8	3.4	5.0	6.4	6.9	6.8	6.4	
16       Sales over the past 3 months (a)       balance/sa       Jan-89       -7.0       -45.4       Jan-12       16.3       Sep-16       3.9       3.7       2.2       2.1       2.0       4.5       5.2       7.3       10.7       14.8       16.3       15.8         17       - Wholesale (a)*****       balance/sa       Jan-89       -5.8       -41.2       Jan-12       16.7       Apr-99       5.9       5.8       4.4       4.3       4.9       6.9       6.4       6.3       7.6       10.2       10.7       10.7         18       - Retail trade (a)       balance/sa       Jan-89       8.2       -56.1       Aug-12       17.4       Apr-99       5.9       5.8       4.4       4.3       4.9       6.9       6.4       6.3       7.6       10.2       10.7       10.7         19       Business situation over the next 3 months*** (a)       balance/sa       Jan-89       10.6       -25.8       Apr-12       38.0       Dec-89       2.9       2.4       1.5       8.7       5.0       5.1       4.9       3.9       1.5       8.3       3.7       2.1       2.3       4.2       6.9       9.7       10.6       9.8       8.0       2.0       3.9 <td< td=""><td>14</td><td>-Wholesale (a)*****</td><td>balance/sa</td><td>Jan-89</td><td>-0.4</td><td>-19.2</td><td>Jan-12</td><td>12.6</td><td>Jun-98</td><td>-0.4</td><td>-0.5</td><td>-0.8</td><td>-0.4</td><td>-0.8</td><td>0.5</td><td>1.4</td><td>3.0</td><td>4.6</td><td>5.9</td><td>6.6</td><td>5.7</td><td>5.7</td></td<>	14	-Wholesale (a)*****	balance/sa	Jan-89	-0.4	-19.2	Jan-12	12.6	Jun-98	-0.4	-0.5	-0.8	-0.4	-0.8	0.5	1.4	3.0	4.6	5.9	6.6	5.7	5.7	
17       - Wholesale (a)*****       balance/sa       Jan-89       -5.8       -41.2       Jan-12       16.7       Apr-89       1.6       2.1       2.0       2.3       1.7       3.3       2.9       4.6       8.3       12.7       14.6       12.9         18       - Retail trade (a)       balance/sa       Jan-89       -8.2       -56.1       Aug-12       17.4       Apr-99       5.9       5.8       4.4       4.3       4.9       6.9       6.4       6.3       7.6       10.2       10.7       10.7         19       Business situation over the next 3 months***(a)       balance/sa       Jan-89       10.6       -25.8       Apr-12       33.9       Dec-89       2.6       2.9       2.5       2.6       2.2       2.9       5.1       7.6       8.9       8.5       8.3       8.3         20       - Wholesale (a)*****       balance/sa       Jan-89       9.1       -32.5       Apr-12       38.5       Sep-94       2.1       4.3       4.9       3.9       1.5       0.8       2.0       3.9       5.0       5.1       4.8       6.7         22       Volume of stock (a)       sance       Jan-89       7.9       10.0       Apr-13       28.8	15	-Retail trade (a)	balance/sa	Jan-89	-3.7	-27.7	Apr-09	10.9	Aug-98	1.3	1.8	1.4	1.1	0.5	1.0	1.4	2.1	2.9	4.1	4.2	4.8	4.2	
18       - Retail trade (a)       balance/sa       Jan-89       -8.2       -56.1       Aug-12       17.4       Apr-99       5.9       5.8       4.4       4.3       4.9       6.9       6.4       6.3       7.6       10.2       10.7       10.7         19       Business situation over the next 3 months*** (a)       balance/sa       Jan-89       10.6       -25.8       Apr-12       33.9       Dec-89       2.6       2.9       2.5       2.6       2.2       2.9       5.1       7.6       8.9       8.5       8.3         20       - Wholesale (a)*****       balance/sa       Jan-89       12.6       -20.9       Oct-12       38.0       Dec-89       2.9       2.4       1.5       2.1       2.3       4.2       6.9       9.7       10.6       9.9       10.0       8.6         21       - Retail trade (a)       balance       Jan-89       10.0       -10.0       Apr-13       28.8       Aug-90       4.9       5.5       5.6       5.4       5.7       5.3       5.0       4.1       3.9       3.7         23       - Wholesale (a)*****       balance       Jan-89       12.1       -11.6       Mar-13       29.8       Jun-90       4.1       4.9 <td>16</td> <td>Sales over the past 3 months (a)</td> <td>balance/sa</td> <td>Jan-89</td> <td>-7.0</td> <td>-45.4</td> <td>Jan-12</td> <td>16.3</td> <td>Sep-16</td> <td>3.9</td> <td>3.7</td> <td>2.2</td> <td>2.1</td> <td>2.0</td> <td>4.5</td> <td>5.2</td> <td>7.3</td> <td>10.7</td> <td>14.8</td> <td>16.3</td> <td>15.8</td> <td>14.5</td>	16	Sales over the past 3 months (a)	balance/sa	Jan-89	-7.0	-45.4	Jan-12	16.3	Sep-16	3.9	3.7	2.2	2.1	2.0	4.5	5.2	7.3	10.7	14.8	16.3	15.8	14.5	
19       Business situation over the next 3 months*** (a)       balance/sa       Jan-89       10.6       -25.8       Apr-12       33.9       Dec-89       2.6       2.9       2.5       2.6       2.2       2.9       5.1       7.6       8.9       8.5       8.3       8.3         20       - Wholesale (a)*****       balance/sa       Jan-89       12.6       -20.9       Oct-12       38.0       Dec-89       2.9       2.4       1.5       2.1       2.3       4.2       6.9       9.7       10.6       9.9       10.0       8.6         21       - Retail trade (a)       balance/sa       Jan-89       9.1       -32.5       Apr-12       38.5       Sep-94       2.1       4.3       4.9       3.9       1.5       0.8       2.0       3.9       5.0       5.1       4.8       6.7         22       Volume of stock (a)       balance       Jan-89       10.0       -10.0       Apr-12       2.7.9       Aug-90       5.5       5.6       5.4       5.7       5.3       5.0       4.1       3.9       3.7         23       -Wholesale (a)******       balance       Jan-89       12.1       -11.6       Mar-12       27.9       Aug-90       5.6       6.0	17	- Wholesale (a)****	balance/sa	Jan-89	-5.8	-41.2	Jan-12	16.7	Apr-89	1.6	2.1	2.0	2.3	1.7	3.3	2.9	4.6	8.3	12.7	14.6	12.9	12.3	
20       - Wholesale (a)*****       balance/sa       Jan-89       Jan-89       Jan-89       Other       38.0       Dec-89       2.9       2.4       1.5       2.1       2.3       4.2       6.9       9.7       10.6       9.9       10.0       8.6         21       - Retail trade (a)       Jan-89       Jan-89       9.1       -32.5       Apr-12       38.5       Sep-94       2.1       4.3       4.9       3.9       1.5       0.8       2.0       3.9       5.0       5.1       4.8       6.7         22       Volume of stock (a)       Jan-89       Jan-89       10.0       -10.0       Apr-13       28.8       Aug-90       4.9       5.5       5.6       5.4       5.7       5.3       5.0       4.7       4.5       4.1       3.9       3.7         23       - Wholesale (a)*****       Jalance       Jan-89       7.9       -10.4       Dec-12       27.9       Aug-90       5.6       6.0       6.0       5.7       6.3       5.8       5.0       4.1       3.9       3.7         24       - Retail trade (a)       Jan-89       12.1       -11.6       Mar-12       27.8       Apr-01       4.8       5.1       4.9       5.0	18	- Retail trade (a)	balance/sa	Jan-89	-8.2	-56.1	Aug-12	17.4	Apr-99	5.9	5.8	4.4	4.3	4.9	6.9	6.4	6.3	7.6	10.2	10.7	10.7	8.8	
21       - Retail trade (a)       balance/sa       Jan-89       9.1       -32.5       Apr-12       38.5       Sep-94       2.1       4.3       4.9       3.9       1.5       0.8       2.0       3.9       5.0       5.1       4.8       6.7         22       Volume of stock (a)       Jan-89       Jan-89       1.00       -10.0       Apr-13       28.8       Aug-90       4.9       5.5       5.6       5.4       5.7       5.3       5.0       4.7       4.5       4.1       3.9       3.7         23       - Wholesale (a)*****       balance       Jan-89       7.9       -10.4       Dec-12       27.9       Aug-90       5.6       6.0       6.0       5.7       6.3       5.8       5.6       5.4       4.0       3.9       3.1       2.9       2.9         24       - Retail trade (a)       Jan-89       7.9       -10.4       Perce1       29.8       Jun-90       4.1       4.8       5.1       4.9       5.0       4.6       4.0       3.9       3.1       2.9       2.9         25       Settidation over the past 3 months*(a)       balance/sa       Apr-01       -3.5       -34.6       Dec-12       25.7       Apr-01       8.2	19	Business situation over the next 3 months*** (a)	balance/sa	Jan-89	10.6	-25.8	Apr-12	33.9	Dec-89	2.6	2.9	2.5	2.6	2.2	2.9	5.1	7.6	8.9	8.5	8.3	8.3	8.5	
22       Volume of stock (a)       balance       Jan-89       10.0       -10.0       Apr-13       28.8       Aug-90       4.9       5.5       5.6       5.4       5.7       5.3       5.0       4.7       4.5       4.1       3.9       3.7         23       - Wholesale (a)*****       balance       Jan-89       7.9       -10.4       Dec-12       27.9       Aug-90       5.6       6.0       6.0       5.7       6.3       5.8       5.6       5.4       5.7       6.3       5.8       5.6       5.4       4.1       3.9       3.7         24       - Retail trade (a)       Jan-89       12.1       -11.6       Mar-13       29.8       Jun-90       4.1       4.8       5.1       4.9       5.0       4.6       4.3       4.0       3.9       3.1       2.9       2.9         25       Services - confidence indicator (26+27+28)/3 (a)       balance/sa       Apr-01       -3.5       -34.6       Dec-12       29.0       Jun-90       4.1       4.8       5.1       4.9       5.5       6.0       4.2       7.7       7.9       8.5       8.3         26       Business situation over the past 3 months (a)       balance/sa       Apr-01       5.0       13.2	20	- Wholesale (a)*****	balance/sa	Jan-89	12.6	-20.9	Oct-12	38.0	Dec-89	2.9	2.4	1.5	2.1	2.3	4.2	6.9	9.7	10.6	9.9	10.0	8.6	8.3	
23       - Wholesale (a)*****       balance       Jan-89       7.9       -10.4       Dec-12       27.9       Aug-90       5.6       6.0       6.0       5.7       6.3       5.8       5.6       5.3       5.0       4.9       4.8       4.4         24       - Retail trade (a)       - Retail trade (a)       Jan-89       12.1       -11.6       Mar-13       29.8       Jun-90       4.1       4.8       5.1       4.9       5.0       4.6       4.3       4.0       3.9       3.1       2.9       2.9         25       Services - confidence indicator (26+27+28)/3 (a)       balance/sa       Apr-01       -4.8       Poil       25.7       Apr-01       8.2       6.8       5.9       5.0       4.6       4.3       4.0       3.9       3.1       2.9       2.9         26       Business situation over the past 3 months** (a)       balance/sa       Apr-01       -3.5       -34.6       Dec-12       29.0       Jun-01       7.1       4.9       3.6       3.7       4.7       7.8       5.5       6.0       4.2       7.7       7.9       6.9         27       Demand over the next 3 months (a)       balance/sa       Apr-01       5.0       7.8       7.7       7.8	21	- Retail trade (a)	balance/sa	Jan-89	9.1	-32.5	Apr-12	38.5	Sep-94	2.1	4.3	4.9	3.9	1.5	0.8	2.0	3.9	5.0	5.1	4.8	6.7	7.7	
24       - Retail trade (a)       balance       Jun-89       12.1       -11.6       Mar-13       29.8       Jun-90       4.1       4.8       5.1       4.9       5.0       4.6       4.3       4.0       3.9       3.1       2.9       2.9         25       Services - confidence indicator (26+27+28)/3 (a)       balance/sa       Apr-01       -0.4       -28.2       Nov-12       25.7       Apr-01       8.2       6.8       5.9       5.2       5.9       8.6       7.7       7.6       5.7       7.9       8.5       8.3         26       Business situation over the past 3 months** (a)       balance/sa       Apr-01       -3.5       -34.6       Dec-12       29.0       Jun-01       7.1       4.9       3.6       3.7       4.7       7.8       5.5       6.0       4.2       7.7       7.9       6.9         27       Demand over the next 3 months (a)       balance/sa       Apr-01       5.0       -18.1       Apr-12       21.1       Mar-02       12.0       13.2       12.9       11.4       13.1       12.8       13.6       14.2       14.0       11.9         28       Demand/order books over the past 3 months (a)       balance/sa       Apr-01       -2.6       -32.3       <	22	Volume of stock (a)	balance	Jan-89	10.0	-10.0	Apr-13	28.8	Aug-90	4.9	5.5	5.6	5.4	5.7	5.3	5.0	4.7	4.5	4.1	3.9	3.7	3.8	
25 Services - confidence indicator (26+27+28)/3 (a)       balance/sa       Apr-01       -0.4       -28.2       Nov-12       25.7       Apr-01       8.2       6.8       5.9       5.2       5.9       8.6       7.7       7.6       5.7       7.9       8.5       8.3         26       Business situation over the past 3 months** (a)       balance/sa       Apr-01       -3.5       -34.6       Dec-12       29.0       Jun-01       7.1       4.9       3.6       3.7       4.7       7.8       5.5       6.0       4.2       7.7       7.9       6.9         27       Demand over the next 3 months (a)       balance/sa       Apr-01       5.0       -18.1       Apr-12       21.1       Mar-02       12.0       13.2       12.9       11.4       13.1       12.8       13.6       14.2       14.0       11.9         28       Demand/order books over the past 3 months (a)       balance/sa       Apr-01       -2.6       -32.3       Nov-12       27.8       Apr-01       5.5       2.3       1.1       0.4       2.1       6.5       4.7       3.8       -0.7       1.8       3.5       6.0	23	- Wholesale (a)****	balance	Jan-89	7.9	-10.4	Dec-12	27.9	Aug-90	5.6	6.0	6.0	5.7	6.3	5.8	5.6	5.3	5.0	4.9	4.8	4.4	3.6	
26       Business situation over the past 3 months** (a)       balance/sa       Apr-01       -3.5       -34.6       Dec-12       29.0       Jun-01       7.1       4.9       3.6       3.7       4.7       7.8       5.5       6.0       4.2       7.7       7.9       6.9         27       Demand over the next 3 months (a)       balance/sa       Apr-01       5.0       -18.1       Apr-12       21.1       Mar-02       12.0       13.2       12.9       11.4       13.1       12.8       13.6       14.2       14.0       11.9         28       Demand/order books over the past 3 months (a)       balance/sa       Apr-01       -2.6       -32.3       Nov-12       27.8       Apr-01       5.5       2.3       1.1       0.4       2.1       6.5       4.7       3.8       -0.7       1.8       3.5       6.0	24	- Retail trade (a)	balance	Jan-89	12.1	-11.6	Mar-13	29.8	Jun-90	4.1	4.8	5.1	4.9	5.0	4.6	4.3	4.0	3.9	3.1	2.9	2.9	4.0	
27       Demand over the next 3 months (a)       balance/sa       Apr-01       5.0       -18.1       Apr-12       21.1       Mar-02       12.0       13.2       12.9       11.4       13.1       12.8       13.6       14.2       14.0       11.9         28       Demand/order books over the past 3 months (a)       balance/sa       Apr-01       -2.6       -32.3       Nov-12       27.8       Apr-01       5.5       2.3       1.1       0.4       2.1       6.5       4.7       3.8       -0.7       1.8       3.5       6.0	25 Ser	vices - confidence indicator (26+27+28)/3 (a)	balance/sa	Apr-01	-0.4	-28.2	Nov-12	25.7	Apr-01	8.2	6.8	5.9	5.2	5.9	8.6	7.7	7.6	5.7	7.9	8.5	8.3	6.9	
28         Demand/order books over the past 3 months (a)         balance/sa         Apr-01         -2.6         -32.3         Nov-12         27.8         Apr-01         5.5         2.3         1.1         0.4         2.1         6.5         4.7         3.8         -0.7         1.8         3.5         6.0	26		balance/sa	Apr-01	-3.5	-34.6	Dec-12	29.0	Jun-01	7.1	4.9	3.6	3.7	4.7	7.8	5.5	6.0	4.2	7.7	7.9	6.9	4.1	
	27	Demand over the next 3 months (a)	balance/sa	Apr-01	5.0	-18.1	Apr-12	21.1	Mar-02	12.0	13.2	12.9	11.5	10.9	11.4	13.1	12.8	13.6	14.2	14.0	11.9	11.2	
29 Economic climate indicator ****	28	Demand/order books over the past 3 months (a)	balance/sa	Apr-01	-2.6	-32.3	Nov-12	27.8	Apr-01	5.5	2.3	1.1	0.4	2.1	6.5	4.7	3.8	-0.7	1.8	3.5	6.0	5.5	
	29 Ecc	nomic climate indicator ****	%/3mma	Jan-89	1.6	-4.0	Dec-12	5.3	Mar-89	1.0	0.7	0.8	0.8	1.0	1.1	1.2	1.2	1.2	1.3	1.4	1.3	1.2	

\* Series average since its beginning till the current observation.

\*\* In May 2003 a break in the series occurred, until that moment the reference period was the month under review and afterwards it refers to the past 3 months.

\*\*\* In May 2003 a break in the series occurred, until that moment the question refered to the next 6 months.

\*\*\*\* From September 2004 onwards Services sector was included, besides industry, trade and construction.

\*\*\*\*\* The July 2016 values were revised in order to incorporate updated information.

(a) Data after April 2015 is computed using a new sample. Back data was rebased.

(b) Data after November 2014 is computed using a new sample. Back data was rebased.





Confid	ence indicators and their underlying series																					
		Unit	First	Augrage*	Standard	Minir	num	Maxi	mum	203	15						2016					
		UTIL	Period	Average*	Deviation	Value	Date	Value	Date	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
1 Cor	sumers - confidence indicator (2+3-4+5)/4 (b)	balance	Sep-97	-24.4	13.7	-54.7	Oct-12		Oct-97	-17.3		-8.8			-12.1	-				-11.3		-9.3
2	Financial situation of the households over the next 12 months (b)	balance	Sep-97	-8.8	10.6	-35.6	Oct-12	8.6	Feb-99		-0.8	0.9	-2.3	-0.9	-1.3	-0.6	-2.3	-0.5	-1.2	0.1	-0.2	-1.0
3	General economic situation in the country over the next 12 months (b)	balance	Sep-97	-22.3	18.7	-64.4	Oct-12	8.2	Oct-97		-4.1	2.5	-10.2	-4.8	-2.6	-5.1	-6.2	-8.2	-7.4	-5.6	-5.0	-2.7
4	Unemployment over the next 12 months (b)	balance	Sep-97	39.6	21.8	-0.8	Sep-15	85.5	Feb-09	12.4	7.9	7.6	4.0	5.5	7.7	6.6	9.5	9.3	7.8	5.2	5.9	-0.8
5	Savings over the next 12 months (b)	balance	Sep-97	-27.0	10.1	-42.6	Nov-12	0.9	Oct-97		-34.1	-30.9	-36.8	-35.6	-36.7	-35.1	-37.6	-34.4	-34.4	-34.6	-31.8	-34.4
	nufacturing industry - confidence indicator (7+8-9)/3 (a)	balance/sa		-3.0	9.2	-32.5	Apr-09		Mar-87	-1.8	-2.0	0.3	-0.9	-2.7	-1.8	-1.7	-1.0	-1.1	-1.3	-0.8	0.8	1.3
7	Demand/order books (a)	balance	Jan-87	-14.8	16.7	-66.4	Apr-09	14.6	Apr-87		-10.5	-7.0	-10.6	-11.7	-9.9	-8.4	-7.1	-5.6	-8.8	-6.7	-5.6	-6.7
8	Production over the next 3 months (a)	balance/sa	Jan-87	9.3	10.2	-25.2	Feb-09	34.0	Feb-87		9.3	12.5	11.8	9.0	7.9	5.7	7.7	6.5	9.4	7.0	10.3	12.4
9	Stocks of finished goods (a)	balance	Jan-87	3.4	5.4	-16.9	Jan-08	23.2	Jun-93		4.9	4.6	4.0	5.2	3.5	2.5	3.4	4.3	4.3	2.7	2.4	1.8
10 Cor	struction and public works - confidence indicator (11+12)/2 (a)	balance	Apr-97	-27.4	20.9	-69.9	Oct-12									-32.4				-28.2		-30.8
11	Current order books (a)	balance	Apr-97	-40.6	22.8	-82.2	Oct-12	18.6	Sep-97		-46.8	-49.1	-47.1	-45.0	-47.5	-48.3	-45.7	-42.5	-38.9	-39.6	-39.7	-39.2
12	Employment over the next 3 months (a)	balance	Apr-97	-14.1	19.9	-57.9	Jan-12	29.9	Jun-97		-24.3	-16.3	-20.8	-18.5	-19.4	-16.6	-18.9	-20.4	-19.4	-16.9	-20.5	-22.4
	de - confidence indicator (16+19-22)/3 (a)****	balance/sa		-2.1	8.4	-	Nov-11	11.9	Jun-98		0.9	-1.6	0.1	0.0	2.1	3.3	4.9	6.9	7.5	6.4	6.5	6.3
14	-Wholesale (a)****		Jan-89	-0.4	7.8		Nov-11		Apr-98		0.5	-1.3	-0.6	-0.5	2.7	2.0	4.3	7.6	5.8	6.5	4.7	5.9
15	-Retail trade (a)	balance/sa	Jan-89	-3.7	9.8		Dec-08	12.4	Jul-98	1.9	2.6	-0.4	1.1	0.7	1.3	2.1	2.9	3.7	5.7	3.2	5.5	3.8
16	Sales over the past 3 months (a)	balance/sa	Jan-89	-7.0	15.6	-46.6	Nov-11	19.0	Feb-89		4.3	-1.2	3.2	3.9	6.3	5.4	10.1	16.6	17.7	14.8	14.8	13.8
17	- Wholesale (a)****	balance/sa	Jan-89	-5.8	14.5	-47.3	Nov-11	22.8	Feb-89		5.0	1.3	0.7	3.0	6.2	-0.6	8.2	17.3	12.7	13.8	12.0	11.1
18	- Retail trade (a)	balance/sa	Jan-89	-8.2	17.5	-59.6	Apr-09	20.0	Apr-99	7.8	4.7	0.6	7.5	6.7	6.5	5.9	6.6	10.3	13.8	7.9	10.3	8.2
19	Business situation over the next 3 months*** (a)	balance/sa	Jan-89	10.6	16.0	-28.5	Sep-12	40.9	Oct-89		2.7	2.5	2.7	1.4	4.5	9.3	9.0	8.2	8.2	8.6	8.2	8.8
20	- Wholesale (a)****	balance/sa	Jan-89	12.5	14.5	-26.6	Oct-12	50.4	Oct-89		0.8	1.5	3.9	1.3	7.2	12.3	9.7	9.9	9.9	10.2	5.6	9.2
21	- Retail trade (a)	balance/sa	Jan-89	9.1	18.9	-34.3	Sep-12	41.2	Jul-94		7.6	3.5	0.7	0.3	1.3	4.3	6.1	4.6	4.6	5.3	10.2	7.7
22	Volume of stock (a)	balance	Jan-89	9.9	8.3	-12.2	Feb-13	29.1	Jul-90	6.3	4.4	6.0	5.7	5.4	4.7	4.9	4.5	4.2	3.5	4.1	3.6	3.6
23	- Wholesale (a)****	balance	Jan-89	7.9	7.8	-13.9	Oct-12	29.6	Jul-90	6.9	4.3	6.7	6.3	5.9	5.3	5.6	5.0	4.5	5.3	4.6	3.4	2.7
24	- Retail trade (a)	balance	Jan-89	12.0	10.0	-13.7	Feb-13	36.5	Jul-89	5.5	4.6	5.3	5.0	4.8	4.0	4.1	3.9	3.9	1.4	3.5	3.9	4.7
	vices - confidence indicator (26+27+28)/3 (a)	balance/sa		-0.5	11.6	-31.4	Oct-12	26.7	Jun-01	7.7	4.7	5.2	5.7	6.9	13.1	3.2	6.4	7.6	9.7	8.1	7.1	5.6
26	Business situation over the past 3 months** (a)	balance/sa	Apr-01	-3.7	13.2	-36.9	Oct-12	33.0	Jun-01		1.9	3.0	6.1	5.1	12.2	-0.9	6.8	6.8	9.3	7.4	4.0	0.8
27	Demand over the next 3 months (a)	balance/sa	Apr-01	5.0	10.7	-19.5	Feb-09	28.0	Jun-06		13.5	12.4	8.6	11.8	13.7	13.7	11.0	16.0	15.7	10.2	9.8	13.6
28	Demand/order books over the past 3 months (a)	balance/sa	Apr-01	-2.7	13.0	-39.0	Oct-12	27.8	Apr-01	4.4	-1.2	0.2	2.3	3.9	13.3	-3.1	1.4	-0.2	4.2	6.5	7.3	2.6

\* Series average since its beginning till the current observation.

\*\* In May 2003 a break in the series occurred, until that moment the reference period was the month under review and afterwards it refers to the past 3 months.

\*\*\* In May 2003 a break in the series occurred, until that moment the question refered to the next 6 months.

 $\ast\ast\ast\ast$  The July 2016 values were revised in order to incorporate updated information.

(a) Data after April 2015 is computed using a new sample. Back data was rebased.

(b) Data after November 2014 is computed using a new sample. Back data was rebased.

#### Business and Consumer Surveys – November 2016







## Notes

The Business and Consumer Qualitative Surveys published by Statistics Portugal are developed in the framework of the harmonized EU Business and Consumer Surveys Programme of the European Commission (EC) DG-ECFIN (Directorate-General for Economic and Financial Affairs) and are financially supported in the framework of the agreement signed between these two institutions. The questionnaires are harmonized among the European countries, as well as the respective confidence indicators' methodology. The surveys' results are sent to the EC in effective values, and, therefore, the seasonally adjusted values published by the EC are computed by this entity and presented without using three months moving averages. The seasonal adjustment method used by the EC is available on the user guide, accessible in:

### http://ec.europa.eu/economy\_finance/db\_indicators/surveys/documents/bcs\_user\_guide\_en.pdf

The text and graphics of this press release are based on three terms moving averages, for the monthly variables, and two terms, for the quarterly variables, and on original values, except the cases of the seasonally adjusted series. The seasonal adjustment uses the X13-Arima method (combination of moving averages process and auto-regressive integrated moving average models) developed in the JDemetra $+^2$  software provided by Eurostat. This application relies on the use of probabilistic models to correct seasonal effects from the original series. The seasonal treatment is updated in May, for monthly and quarterly series, which might result on a revision of the series previously published. The use of moving averages smoothes out the series by removing the irregular movements, allowing the detection of the short-term trends. Since the average is not centred (the information is used to analyse the evolution of the last month) there is a small lag compared with the trend that is supposed to detect.

In order to compare the difference between original and moving average series, the graphical representation of the confidence indicators presents both types of series. The average of the economic climate indicator is computed from the beginning of the series to the reference month.

The balances of the questions are the difference between the positive and negative answers, that is Balance=%answer (+)-% answer (-). In the Consumer Survey there are questions with more than one option of positive/negative answer. In these cases, to the most positive/negative answers is given the weight 1 and to the others the weight 0.5, that is Balance= [%answer (++)\*1+%answer (+)\*0.5] - [%answer (-)\*1+%answer (-)\*0.5]. The percentage of answers that correspond to "equal" is not considered.

### **ECONOMIC CLIMATE INDICATOR**

Synthetic Indicator estimated using balances of questions from the Manufacturing Industry, Trade, Construction and Public Works and Services Surveys. The method for this indicator uses the factor analysis and the estimated series (the common component) is calibrated using the GDP change rates. The questions that integrate the indicator are:

- Qualitative Manufacturing Industry survey
- How has your production developed over the past 3 months? It has... 1. + increased; 2. = remained unchanged; 3. decreased.
- Do you consider your current overall order books to be...? 1. + more than sufficient (above normal); 2. = sufficient (normal for the season); 3. - not sufficient (below normal).
- Do you consider your current export order books to be...? 1. + more than sufficient (above normal); 2. = sufficient (normal for the season); 3. – not sufficient (below normal).
- Do you consider your current stock of finished products to be...? 1. + too large (above normal); 2. = adequate (normal for the season); 3. – too small (below normal).
- How do you expect your production to develop over the next 3 months? It will... 1. +increase; 2. =remain unchanged; 3.- decrease.

<sup>&</sup>lt;sup>2</sup> JDemetra+ is an open source tool for seasonal adjustment, available in: <u>http://www.cros-portal.eu/content/jdemetra</u>





# Notes

- Qualitative Trade survey
- How has (have) your business activity (sales) developed over the past 3 months? It has... (They have...) 1. + improved (increased); 2. = remained unchanged; 3. deteriorated (decreased).
- How do you expect your orders placed with suppliers to change over the next 3 months? They will... 1. + increase; 2. = remain unchanged; 3. decrease.
- Your business activity is currently...: 1. + more than sufficient; 2. = sufficient; 3. not sufficient.
- How do you expect your business activity (sales) to change over the next 3 months? It (They) will... 1. + improve (increase); 2. = remain unchanged 3. deteriorate (decrease).
- -

Qualitative Construction and Public Works survey

- How has your building activity developed over the past 3 months? It has...; 1. + increased; 2. = remained unchanged; 3.
   decreased.
- Do you consider your current overall order books to be...?: 1. + more than sufficient (above normal); 2. = sufficient (normal for the season); 3. not sufficient (below normal).
- How do you expect your firm's total employment to change over the next 3 months? It will...; 1. + increase; 2. = remain unchanged; 3. decrease.
- Qualitative Services survey
  - How has your business situation developed over the past 3 months? It has... 1. + improved; 2. = remained unchanged; 3.
     deteriorated.
  - How has demand (turnover) for your company's services changed over the past 3 months? It has... 1. + increased; 2. = remained unchanged; 3. decreased.
  - How do you expect the demand (turnover) for your company's services to change over the next 3 months? It will...1. + increase; 2. = remain unchanged; 3. decrease.

# SECTORIAL CONFIDENCE INDICATORS

The confidence indicators (CI) are the result of the arithmetic average of balance of the following questions:

- Manufacturing Industry confidence indicator
- Do you consider your current overall order books to be...? 1. + more than sufficient (above normal); 2. = sufficient (normal for the season); 3. not sufficient (below normal).
- How do you expect your production to develop over the next 3 months? It will... 1. + increase; 2. = remain unchanged; 3.
   decrease.
- [Inverted Sign] Do you consider your current stock of finished products to be...? 1. + too large (above normal); 2. = adequate (normal for the season); 3. too small (below normal).
- Trade confidence indicator
  - How has (have) your business activity (sales) developed over the past 3 months? It has... (They have...) 1. + improved (increased); 2. = remained unchanged; 3. deteriorated (decreased).
  - How do you expect your business activity (sales) to change over the next 3 months? It (They) will... 1. + improve (increase); 2. = remain unchanged 3. deteriorate (decrease).
- [Inverted Sign] Do you consider the volume of stock you currently hold to be...? 1. + too large (above normal); 2. = adequate (normal for the season); 3. too small (below normal).
- <u>Construction and Public Works confidence indicator</u>
  - Do you consider your current overall order books to be...?: 1. + more than sufficient (above normal); 2. = sufficient (normal for the season); 3. not sufficient (below normal).
  - How do you expect your firm's total employment to change over the next 3 months? It will...; 1. + increase; 2. = remain unchanged; 3. decrease.
- <u>Services confidence indicator</u>
- How has your business situation developed over the past 3 months? It has... 1. + improved; 2. = remained unchanged; 3.
   deteriorated.
- How has demand (turnover) for your company's services changed over the past 3 months? It has... 1. + increased; 2. = remained unchanged; 3. decreased.
- How do you expect the demand (turnover) for your company's services to change over the next 3 months? It will... 1. + increase; 2. = remain unchanged; 3. decrease.

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### Notes

The surveys used in the calculation of the above mentioned confidence indicators registered the following weighted response rates:

Qualitative Business Surveys	Sample <sup>(1)</sup>	Weighted Response Rate <sup>(3)</sup>							
Qualitative Busiliess Sulveys	Sample	2015 <sup>(2)</sup>	November 2016						
Manufacturing Industry	1179	98.3%	98.9%						
Construction and Public Works	822	94.7%	94.1%						
Trade	1102	97.5%	99.4%						
Services	1427	94.7%	98.7%						

((1) December 2015

(2) Annual average.

<sup>(3)</sup> Corresponds to the ratio between the turnover of the firms that answered to the survey and the turnover of all the firms in the sample.

### CONSUMER CONFIDENCE INDICATOR

The consumer confidence indicator results of the arithmetic average of the balances of the following questions:

- How do you expect the financial position of your household to change over the next 12 months? It will...1. + + get a lot better; 2. + get a little better; 3.= stay the same; 4.- get a little worse; 5. - get a lot worse; 6. N don't know.
- How do you expect the general economic situation in this country to develop over the next 12 months? It will... 1. + + get a lot better; 2. + get a little better; 3.= stay the same; 4.- get a little worse; 5. - get a lot worse; 6. N don't know.
- [Inverted Sign] How do you expect the number of people unemployed in this country to change over the next 12 months? The number will...: 1. + + increase sharply; 2. + increase slightly; 3. = remain the same; 4. - fall slightly; 5. - - fall sharply; 6. N don't know.
- Over the next 12 months, how likely is it that you save any money? 1. + + very likely; 2.+ fairly likely; 3.- not likely; 4. not at all likely; 5. N don't know.

#### The qualitative consumer survey registered the following response rates:

	Response rate							
Qualitative Consumer Survev	Average of the last twelve months	November 2016						
Survey	60.8%	58.2%						

#### **ABBREVIATIONS**

Balances: Weighted difference between the percentages of positive and negative responses.

E.V.: Effective Values.

S.A.: Seasonally Adjusted values.

3MMA: Three-Months Moving Average.

2QMA: Two-Quarters Moving Average

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